

FINLEY MYNOTT

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Georgetown MS Business Analytics candidate (STEM-designated, May 2027) with a First-Class Honours degree from UCL. Spent three years part-time at a London equipment supplier alongside study, rising to lead its digital transformation: built the business case for a £75,000 ERP migration, ran the rollout for 60+ users and cut month-end close from 12 days to 4.

PROFESSIONAL EXPERIENCE

Cafepoint LLP, Digital Transformation Lead

Sept 2023 - Aug 2026

London, UK. Commercial coffee equipment supplier. Part-time, 15-20 hrs/week alongside a full-time degree; promoted into the lead role after seven months.

- **Ran a 15-week ERP migration for 60+ users and 600+ accounts:** 20+ structured stakeholder interviews, 15+ requirements and training workshops, a phased rollout with super-users, adoption KPIs and governance set. 95% of users trained in 12 weeks, 90%+ active use by month one, month-end close from 12 days to 4.
- **Wrote the weekly executive pack the leadership team ran the business from for three years** and built the 10+ Power BI dashboards behind it. Service time down 25%, delivery cost down 18%.
- **Developed a 12-week cash-flow forecast at 9.1% MAPE with automated variance alerts,** run alongside the ERP migration, the dashboards and credit control as concurrent workstreams.
- **Ran a generative AI feasibility study for customer service,** found data silos and staff resistance were the barriers, and wrote the memo recommending a pause until the data foundations were rebuilt.
- **Mentored five junior staff** through the rollout and after it, and gave monthly strategy briefings to senior management.

Cafepoint LLP, Business Analyst and Credit Controller (part-time)

Feb 2023 - Sept 2023

- **Rebuilt credit control over 650+ accounts** carrying roughly £8.2M of annual billings, around banded customer risk and automated dunning: debtor days 52 to 30, collection rate 96%, bad-debt provision down 35%. Built the three-year ROI business case for the £75,000 ERP migration.

RESEARCH

Build-Break-Balance, self-defined UCL dissertation (awarded 74, a First)

2025 - 2026

A non-compensatory measure of AI governance risk across 48 units, 47 countries and the EU: technological capability against labor-market exposure and institutional enforcement capacity. Atlas and data files at buildbreakbalance.com.

- **Designed the review protocol for 92 national AI and data-protection policy documents:** a language model extracted the evidence, scoring was kept separate, and every attributed quotation had to match its source text. The 12 of 235 scores that could not be verified were published with flags rather than dropped.
- **Combined public labor-market, economic, governance and infrastructure datasets** (World Bank WDI and WGI, ILOSTAT task-exposure data, cloud-region and data center maps) into a cross-sectional comparison of 48 units, with source lineage documented for every series. Published an online atlas and data files.
- **Tested how sensitive the results were** to alternative inputs and analytical choices across development versions, and grouped countries with k-medoids clustering on Gower distance (k=5 by silhouette).

EDUCATION

Georgetown University, McDonough School of Business

Aug 2026 - May 2027 (expected)

MS Business Analytics (STEM-designated), Washington, DC. Coursework in progress: Statistics and Probability; Machine Learning; Analytics Modeling in Practice.

University College London

Sept 2023 - June 2026

BA Geography, First-Class Honours, the highest UK classification, awarded July 1, 2026. Dissertation 74. Coursework included Economic Geography; Economic Geography II; Methods in Human Geography.

Bancroft's School

2023

A-levels: A*AA in Geography, Economics and Politics.

TOOLS AND ADDITIONAL

Tools: Excel (financial modeling, VBA, Power Query); Power BI; Python (learning); R; SQL (courses in progress). Change management: Prosci ADKAR, RACI, BPMN process design, SOPs and training playbooks.

Work authorization: F-1 (STEM-designated MS); OPT anticipated from June 2027, with possible STEM OPT extension. British citizen with full UK work rights.